

Branch Rates Guidance



This rates guidance is designed to help you negotiate your rates for work in London’s Live Events venues. They reflect a 'day rate' which includes set up and break down work, as well as an agreed break-time of at least 20 minutes to be taken no later than 6 hours after the start of the shift. This break is a statutory right.

Please note, these are **recommended professional rates** agreed by members of Bectu’s London Venue Technicians Branch based on research conducted with 241 people working in this sector.

These rates are not agreed with any venues or employers. Venues and employers are not obliged to pay them.

There are two categories of rates quoted here.

- 1) We would advise members that any offers of work below the “Professional Minimum Rate” will undermine your professional standing - this should be the minimum professional rate for this kind of work.
- 2) The “ask for” rate is an aspirational rate that we would hope to work towards (and we know that some members are currently achieving this rate).

Larger venue = over 1500 capacity. Mid-size venue = 500 to 1500 capacity.
Smaller venue = less than 500 capacity.

Job title	Sector	Prof Min £	Ask For £
Audio Visual (AV) Technician	Corporate	300	400
Lighting Technician	Corporate	300	400 - 450*
Lighting Technician	Music & live events - larger venue	300	475
Lighting Technician	Music & live events – mid-sized venue	270	375
Lighting Technician	Music & live events - smaller venue	225	300
Sound Technician	Corporate	300	400 - 450*
Sound Technician	Music & live events - larger venue	300	475
Sound Technician	Music & live events – mid-sized venue	270	375
Sound Technician	Music & live events - smaller venue	225	300
Video Technician	Corporate	300	400
Video Technician	Music venue (all size venues)	300	400

Branch Rates endorsed: 31st March 2023. (Please check the website regularly for updated guidance)

* Dependent on your role

ADDITIONAL UNEXPECTED TIME.

Members are urged to be clear about the length of the working day that has been agreed, and to quote an additional hourly 'Overtime' rate that applies in the event of unforeseen over-runs.

Bectu recommends that such Overtime rates are charged at a figure that is higher than the cost of the average hour in the Day Rate.

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